

focus on essentials

Archive Module

Presented by: Bill Briggs, Earnest & Associates

Archive

Imagine if you could ...

- Print reports silently
- Trint reports instantly, eliminate waiting for printers
- Eliminate collating and handling paper
- Tile reports automatically and accurately
- Retrieve and view reports without leaving your desk
- Make reports/registers easily accessible to remote branches
- Tree up valuable filing cabinet and storage space
- Save money on paper, toner, ribbons, office supplies
- Enhance the security of your reports
- Keep a backup of your key reports off site
- Save time spent with auditors



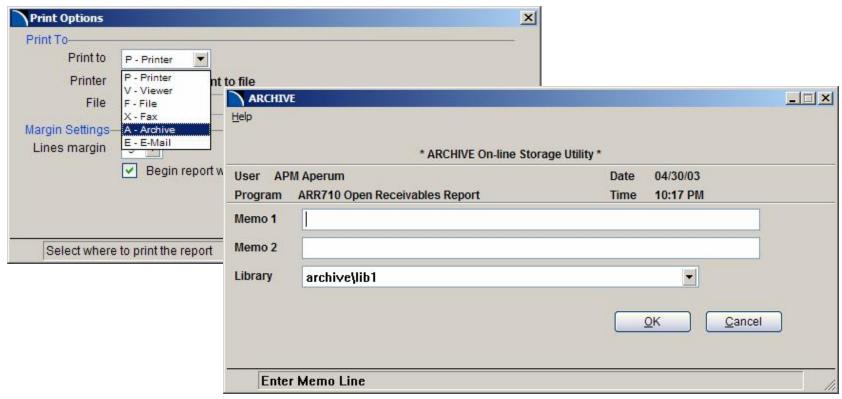
Archive Imagine if you could ...



Archive

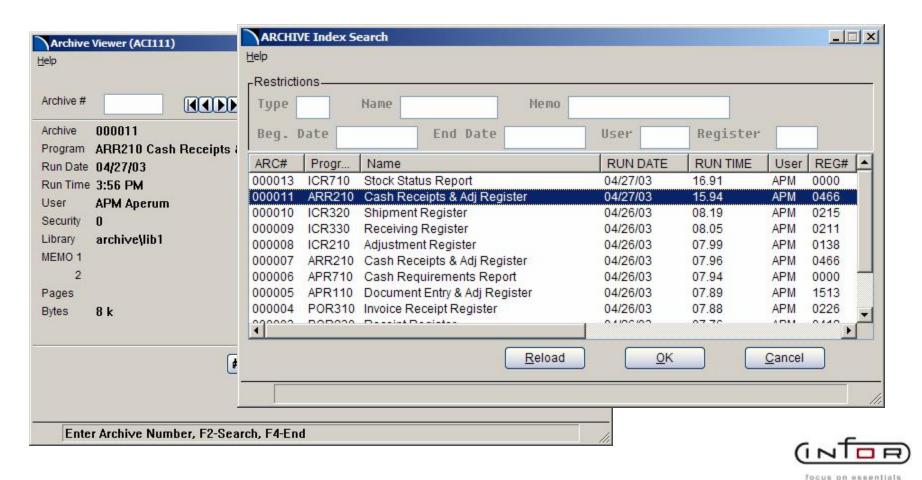


Electronic Filing Cabinet

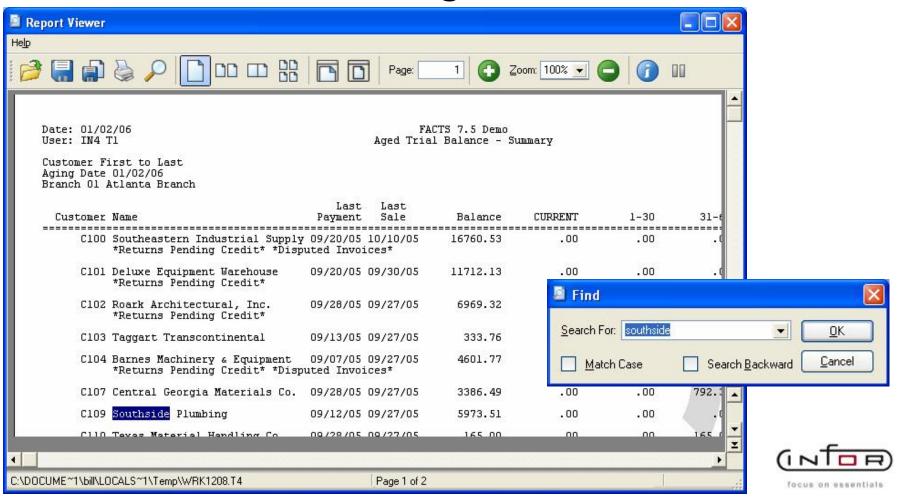




Organizational & Retrieval Tool



Document Viewing Tool



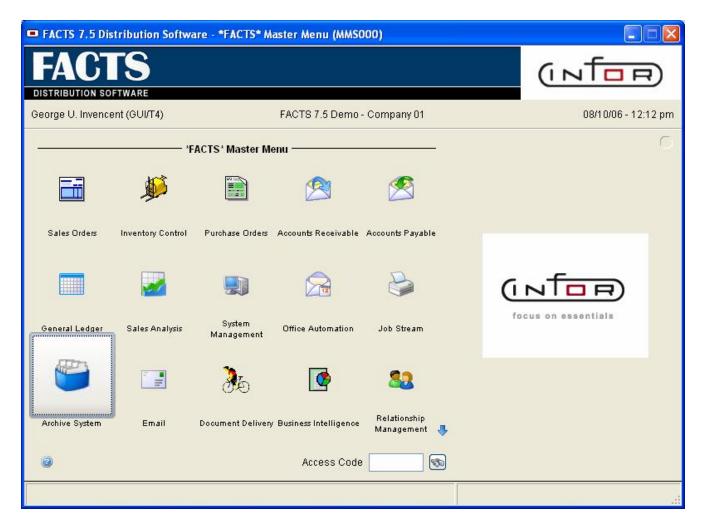
Month End Efficiency Tool



End users love it!



Archive Demonstration





Archive



For additional information, contact:

Your Infor Solution Partner OR bill.briggs@earnestassoc.com





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FACTS Email

Presented by:

Bill Briggs, Earnest & Associates

Description

• <u>FACTS reports or documents are Emailed directly from the FACTS print routine</u>.

- It is as easy as printing from FACTS.
- •The document automatically becomes an attachment to the email. The format of the attachment can be:
 - Text .TXT file
 - Adobe .PDF file (requires UnForm to produce the PDF)

•FACTS Email will operate on all 7.x versions of FACTS

- UNIX and NT systems and on dumb terminals as well as PCs
- FACTS system must have TCP/IP networking setup and be able to communicate with the SMTP email server. The email server may be in-house or hosted by an Internet Service Provider.

Examples

- Send Purchase Orders as Email attachments directly from FACTS -- even from a dumb terminal!
- Email copies of Past Invoices to your Customers as easily as printing them
- Email Sales Reports to remote salespeople as text files



Software Demonstration





Cost Justification

- Assumptions:
 - Time savings benefit = 5 minutes (email vs. manually faxing)
 - Clerical salary = \$35,000 (salary + benefits + overhead)



Cost Justification (cont.)

- Calculations:
 - 20 faxes x 5 minutes each = 100 minutes per day
 - 100 minutes x 240 days per year = 400 hours per year
 - 400 hours = 2.5 months of labor
 - $$35,000 / 12 \times 2.5 = $7,290$



Testimonials

"In the past, we used to fax our purchase orders to vendors and our open purchase orders reports to interested parties as well as shipping documents to our customs brokers. As you can imagine, this involved a lot of tedious and time consuming steps...

Since the system was enhanced to include an e-mail service, the documents are sent directly from the FACTS system and received almost instantaneously by the recipient. Consequently, the process, in terms of man hours spent, has been reduced considerably by 50%. Surely, this enhancement could not have come at a better time."

-- Jean Sanford, Manager, Arri, Inc.





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Document Delivery Module

Presented by:

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Product Overview

- The FACTS Document Delivery Module makes it possible to provide key documents via printed, faxed or emailed formats based on the preference of each customer or vendor. The method of delivery is determined automatically each time a batch of documents is printed.
- The pre-defined documents are: Invoices, Statements, Dunning Letters, Pick Tickets, Quotes, Return Authorizations and Purchase Orders. The design facilitates additional documents to be added by the solution partner.
- Whether printed, faxed or emailed, all documents are created using <u>UnForm</u>. This provides a professional and consistent appearance. If emailed, the document arrives as a PDF attachment.
- Available for all 7.x versions of FACTS



Software Demonstration





Cost Justification

- Assumptions:
 - 100 invoices per day. 1/3rd faxed/emailed
 - AR clerical salary = \$35,000 (salary + benefits + overhead)
 - Time savings = ½ hr per day (vs. hard copy mail)
 - \$0.50 per piece postage
 - \$0.30 per window envelope
 - \$0.10 per pre-printed form
 - \$0.10 per piece for printer maintenance costs



Cost Justification Cont.

- Calculations:
 - Labor
 - 2.5 hours x 52 weeks = 130 hours
 - 130 x \$18 per hour = \$2,340
 - Postage and materials
 - 165 week x 52 weeks = 8,580 pieces
 - 8,580 pieces x \$1.00 = \$8,580
 - •Total annual savings = \$10,920



Testimonial

"We've been very pleased with the Document Delivery system. It has saved us nearly \$14,000 per year on purchases of pre-printed invoices, statements and matching envelopes. Plus, we have significantly reduced our postage costs and spend less time on printing documents and month-end closing procedures."

--Bud Beeler, President, Beeler Distributing Company





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