

The LSi Equipment Rental System with

FACTS

Business Software

The LSi Equipment Rental System with FACTS Business Software for the Distributor of Construction Supplies and Equipment - Sales and Rentals.

Forming - Scaffolding Small Tools Serialized Units

The FACTS Equipment Rental System provides a product created from the ground up to satisfy the varying needs of those distribution companies who also derive revenues through equipment rental. FACTS Equipment Rental fully meets the complex requirements for the rental company, yet maintains the ease-of-use for which FACTS software products have long been famous.

The goal of the Equipment Rental operation is to generate meaningful profit for every item available for rental. Successfully managing this goal requires readily available and meaningful information analysis with summaries of pertinent business activities.

From initial reservation through contract, return and invoice, FACTS provides the tracking and control needed to maximize profitability while providing the flexibility needed for enhancing customer service.

FACTS Equipment Rental provides unique capabilities including: The handling of Non-Serialized pieces with multiple shipments, partial returns, shortage returns, rental "bill outs", past invoice reference, and on-line consolidation of equipment on rent with supporting on-line past invoice. Reservations, returns, transfers, contracts, maintenance and repair, and inquiries comprise the FACTS Equipment Rental System.

LSiERS
Equipment Rental System

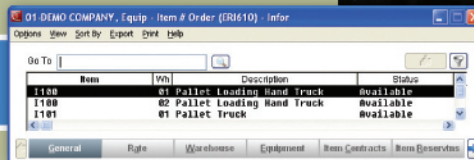
INQUIRIES

Rental Item/Equipment Inquiry Rate Information

At the heart of the Equipment Rental System resides an extensive and comprehensive inquiry capability. It is this functionality that endows management with the ultimate ability to react immediately to everchanging business conditions.

EXAMPLES OF AVAILABLE INQUIRIES

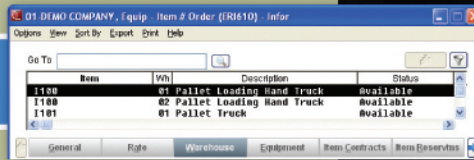
Rental Item/Equipment Inquiry Rate Information



01-DEMO COMPANY, Equip - Item # Order (IRI610) - Infor

Item	Wh	Description	Status
1100	01	Pallet Loading Hand Truck	Available
1100	02	Pallet Loading Hand Truck	Available
1101	01	Pallet Truck	Available

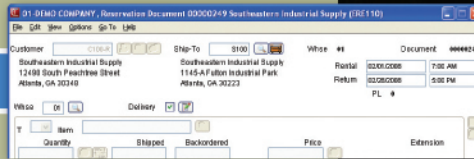
Rental Item/Equipment Inquiry Warehouse Quantities



01-DEMO COMPANY, Equip - Item # Order (IRI610) - Infor

Item	Wh	Description	Status
1100	01	Pallet Loading Hand Truck	Available
1100	02	Pallet Loading Hand Truck	Available
1101	01	Pallet Truck	Available

Rental Reservation Entry



01-DEMO COMPANY, Reservation Document 00000249 Southeastern Industrial Supply (ERF110)

Customer: Southeastern Industrial Supply, 12480 South Peachtree Street, Atlanta, GA 30324

Ship To: 3100 Southeastern Industrial Supply, 1145-A Fulton Industrial Park, Atlanta, GA 30223

Warehouse: 01

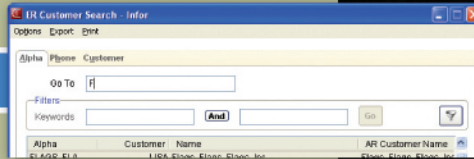
Document: 00000249

Postal: 303080000, 7500 Ave

Return: 303080000, 5100 Pk

FL

Rental Customer Search



IR Customer Search - Infor

Alpha Phone Customer

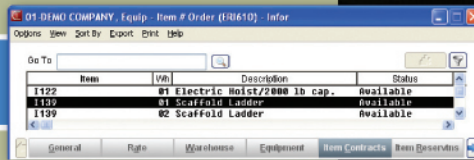
Go To: []

Filters:

Keywords: [] [And] [] [Go]

Alpha	Customer Name	AR Customer Name
FLA002-FLA	LISA Floor Equip. Floor Ins	FLOOR Equip. Floor Ins

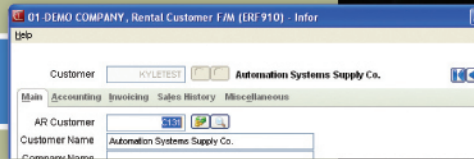
Rental Item/Equipment Inquiry Open Contracts



01-DEMO COMPANY, Equip - Item # Order (IRI610) - Infor

Item	Wh	Description	Status
1122	01	Electric Hoist/2000 lb cap.	Available
1109	01	Scaffold Ladder	Available
1109	02	Scaffold Ladder	Available

Rental Customer File Maintenance



01-DEMO COMPANY, Rental Customer F/M (ERF910) - Infor

Customer: KYLETES Automation Systems Supply Co.

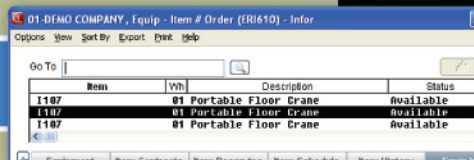
Main Accounting Invoicing Sales History Miscellaneous

AR Customer: []

Customer Name: Automation Systems Supply Co.

Company Name: []

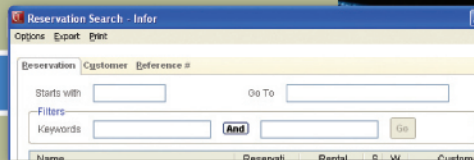
Rental Item/Equipment Inquiry Serialized Record Information



01-DEMO COMPANY, Equip - Item # Order (ERI610) - Infor

Item	Wh	Description	Status
1107	01	Portable Floor Crane	Available
1107	01	Portable Floor Crane	Available
1107	01	Portable Floor Crane	Available

Open Reservation Search



Reservation Search - Infor

Reservation Customer Reference #

Starts With: [] Go To: []

Filters:

Keywords: [] [And] [] [Go]

Name	Respnal	Resnd	S. W.	Customer
------	---------	-------	-------	----------

Transfers

The Equipment Transfer system allows the FACTS Equipment Rental user to manage the movement of items from sales inventory into rental inventory, from one rental location to another, from any rental location to disposal and even from rental warehouse back into the sales item warehouse. A complete audit trail of each movement is maintained and updates to General Ledger and Inventory automatically.

Reservations

The Reservation sub-system provides control of future rental needs and is of critical importance in planning inventory commitments. FACTS Equipment Rental alerts the user when inventory becomes over-committed before the actual shortfall occurs.

FACTS Equipment Rental helps build greater customer satisfaction by expediting their requests with dispatch and accuracy. Increased productivity of the rental workforce results from reduced errors, less paperwork, and reliable inventory status information.

The ability to easily convert reservations into contracts eliminates another error-prone and time consuming activity. FACTS Equipment Rental accomplishes this function with speed and accuracy yet provides ultimate flexibility for those unusual situations which occur all too frequently.

Contract Flexibility

Monthly or 4 week billing cycles may be billed in advance, in arrears and/or in advance first month, then arrears.

Contract rental rates may be an established rental rate for the monthly, weekly, daily and hourly periods. Monthly or 4 week rates may be a percent of the unit's list price. Contract options provide for an overall monthly rental percent or standard rental discount, thus eliminating the operator's line by line rate changes for those "special" deals.

Rental asset tracking is enhanced with the feature allowing "no-charge" rentals. For example, demos out of the rental yards, or no-charge add-ons for forming or scaffolding.

Service & Repair

Equipment maintenance and repair is an essential part of the rental business which if not properly monitored and controlled can erode profits.

FACTS Equipment Rental automatically schedules maintenance for each individual item based on its unique servicing requirements. The resultant reduction in down time assures increased rental revenues and customer satisfaction.

The Maintenance and Repair system interacts automatically with rental reservations to report when and for how long maintenance and repair will cause unavailability of inventory, item by item. Cost controls and maintenance history provide the ability to track the specifics of each rental item.

The Service and Repair for FACTS has been integrated by LSi for the Equipment Rental automated posting of expense, or capitalized repair posting, to the Equipment Master file.

Equipment Status:

Lists the number of units stocked for each item and whether it is available for rent, out on rental, in maintenance or at check-in.

Date: 02/01/08 User: IN4 TT		DEMO COMPANY EQUIPMENT STATUS REPORT				ERR710 Page: 1 Time: 2:41 PM	
ITEM I100 TO I139		VENDOR ALL		-----TOTAL-----			
ITEM	DESCRIPTION	STOCKED	AVAILABLE	RENTED	CHK-IN	MAINT.	UM
Warehouse 01 Atlanta Warehouse							
I100	Pallet Loading Hand Truck	29	29	0	0	0	EA
I101	Pallet Truck	2	2	0	0	0	EA
I102	Adjustable Height Steel Stool	1	1	0	0	0	EA
I103	Rotary Drum Pump	0	0	0	0	0	EA
I104	Rubber Tire Mat	0	0	0	0	0	EA
I105	Nesting Conveyor Box	0	0	0	0	0	EA
I106	Telescopic Lift Boom	1	1	0	0	0	EA
I107	Portable Floor Crane	11	11	0	0	0	EA

Rental History/Usage Analysis:

Prints the past 12 months history of item usage. Information included is number of rentals, rental revenue derived, usage, and current stocking level.

Date: 02/01/08 User: IN4 TT		DEMO COMPANY RENTAL HISTORY/USAGE ANALYSIS												ERR715 Page: 1 Time: 2:46 PM		
ITEM I141 TO I143		VENDOR ALL												PERIOD 06/07 JUN TO 05/08 MAY		
EQUIPMENT#		JUN 06/07	JUL 07/07	AUG 08/07	SEP 09/07	OCT 10/07	NOV 11/07	DEC 12/07	JAN 01/08	FEB 02/08	MAR 03/08	APR 04/08	MAY 05/08	TOTAL		
Warehouse 01 Atlanta Warehouse																
I141	Scaffold Supports for Platform EA	CURRENT UNITS 2														
# RENTALS		34	2	8	8	10	10	10	4	4	4	369	1664	2127		
RENTAL \$		158	10	120	120	150	150	150	60	60	40	8119	6594	15730		
USAGE		35%	2%	40%	40%	50%	50%	50%	21%	20%	4%	2%	3%	6%		

Reservations:

Provides a listing of all rental reservations, Exceptions to standard rates are noted.

Date: 02/01/08 User: IN4 TT		DEMO COMPANY RESERVATION REPORT										ERR725 Page: 1 Time: 2:47 PM				
RESERVATION FIRST TO LAST																
DATE FIRST TO LAST																
WAREHOUSE 01																
-EXPECTED RENTAL- -EXPECTED RETURN- --PERIOD---																
RESERV#	S	WH	DATE	TIME	DATE	TIME	MO	WK	DY	HR	SLS#	CUSTOMER NAME	RENTALS	CHARGES	SALES	TOTAL
00000240	C	01	01/01/08	7:00 AM	01/28/08	5:00 PM	0	3	6	10	30	#ER CUST NAME - JOB	26.40	.00	50.50	76.90
LN#	T	ITEM	DESCRIPTION		EQUIPMENT#		UNITS	UM	AMOUNT	CHARGES	EXTENSION	D	P	TX		
001	R-	RS100	PANEL		NONSERIAL		2	EA	26.40	.00	26.40	Y	N	Y		
Expected Rental @ 01/01/08 7:00 AM Expected Return @ 01/28/08 5:00 PM 0 Mos 3 Wks 7 Days 0 Hrs																
002	I	I139	Scaffold Ladder		NONSERIAL		3	EA	.00	.00	.00	Y	N	Y		
003	I	I139	Scaffold Ladder		NONSERIAL		1	EA	50.50	.00	50.50	Y	N	Y		

Equipment Investment Analysis:

This report provides management with a tool to measure and evaluate the profitability of rental items. Evaluation includes total investment (costs), total income from rentals profit and return on investment.

Date: 02/01/08 User: IN4 TT		DEMO COMPANY EQUIPMENT INVESTMENT ANALYSIS										ERR745 Page: 1 Time: 2:56 PM	
ITEM I107 TO I139		VENDOR ALL										-----ACQUISITION-----	
EQUIPMENT#	S	DATE	COST	DEPREC	MAINT	REPAIRS	CARRYING COST	TOTAL INVESTMENT	TOTAL INCOME	PROFIT	ROI%		
Warehouse 01 Atlanta Warehouse													
Item: I107			Portable Floor Crane				UM: EA						
1	A	07/31/96	279.00		24.35		.00	303.35	441.02	137.67	45%		
10	A	07/31/97	279.00	.00	4290.00	.00	390.60	4959.60	73387.05	68427.45	999%		
1216-1	A	12/16/04	275.000				275.00	550.00	462.00	-88.00	-16%		
1216-2	A	12/16/04	.000	.00			.00	.00	.00	.00	0%		
1216-3	A	12/16/04	288.000				288.00	576.00	900.00	324.00	56%		
1216-5	A	12/16/04	288.000				288.00	576.00	6000.00	5424.00	942%		

LSiERS

Equipment Rental System

AVAILABLE REPORTS

Date: 02/01/08
User: IN4 TT

**DEMO COMPANY
REVENUE PROJECTION REPORT**

**ERR730 Page: 1
Time: 2:50 PM**

CONTRACTS
WAREHOUSE ALL
CUSTOMER ALL

DOCUMENT	S	WH	RETURN DATE	CUSTOMER NAME	TOTAL	-----DATES-----					
						THRU	02/01	03/01-02/29	03/29-03/28	04/26-04/25	05/24-05/23
00000522	P	01	01/28/08	ER100 #ER CUST NAME - JOB NAME	116.00	.00	29.00	29.00	29.00	29.00	29.00
00000524	P	01	01/28/08	ER100 #ER CUST NAME - JOB NAME	217.80	.00	.00	72.60	72.60	72.60	72.60
00000525	P	01	02/25/08	ER100 #ER CUST NAME - JOB NAME	148.50	.00	.00	49.50	49.50	49.50	49.50
00000526	P	01	01/30/08	ER100 #ER CUST NAME - JOB NAME	19.80	.00	4.95	4.95	4.95	4.95	4.95
00000527	E	01	01/28/08	ER100 #ER CUST NAME - JOB NAME	149.60	.00	119.90	9.90	9.90	9.90	9.90
00000528	E	01	01/28/08	ER100 #ER CUST NAME - JOB NAME	66.00	13.20	13.20	13.20	13.20	13.20	13.20
REPORT TOTAL					717.70	13.20	167.05	179.15	179.15	179.15	179.15

Revenue Projections:

Provides a report of expected revenues from rental contracts and/or reservations within a user-defined time period.

Date: 02/01/08
User: IN4 TT

**DEMO COMPANY
MAINTENANCE SCHEDULE**

**ERR755 Page: 1
Time: 2:58 PM**

ITEM FIRST TO LAST
VENDOR ALL
NEXT MAINTENANCE CUTOFF 02/01/08
MAINTENANCE TYPES ALL

ITEM	DESCRIPTION	MAINT TYPE	STANDARD INTERVAL	EQUIPMENT#	-----MAINTENANCE-----			
					DATE LAST	DATE NEXT	READING LAST	READING NEXT
Warehouse 01 Atlanta Warehouse								
I100	Pallet Loading Hand Truck	MANUAL		NONSERIAL	12/13/07			
I101	Pallet Truck	MANUAL		NONSERIAL	11/19/89	09/15/91		
I102	Adjustable Height Steel Stool	MANUAL		NONSERIAL				

Maintenance Schedule:

Lists the scheduled maintenance dates for every item due for maintenance within the user specified time frame.

Date: 02/01/08
User: IN4 TT

**DEMO COMPANY
LATE RETURN REPORT**

**ERR785 Page: 1
Time: 2:59 PM**

CONTRACT FIRST TO LAST
WAREHOUSE 01
CUSTOMER ALL
DUE ON/BEFORE 02/01/08 12:00 AM

CONTRACT	WH	CUSTOMER	-----RENTAL-----		-----EXPECTED RETURN-----		ITEM	DESCRIPTION
			DATE	TIME	DATE	TIME		
00000522	01	#ER CUST NAME - JOB NAME	01/01/08	7:00 AM	01/29/08	7:00 AM	R-NS100 I139	PANEL Scaffold Ladder
00000526	01	#ER CUST NAME - JOB NAME	01/03/08	7:00 AM	01/31/08	7:00 AM	I139	Scaffold Ladder
00000528	01	#ER CUST NAME - JOB NAME	01/02/08	7:00 AM	01/29/08	5:00 PM	R-NS100	PANEL

CONTRACTS: 3 END OF REPORT

Late Returns:

Prints a listing of all items that are out on rental beyond their expected return date.

Date: 02/01/08
User: IN4 TT

**DEMO COMPANY
EQUIPMENT VALUATION**

**ERR995 Page: 1
Time: 4:11 PM**

ITEM I139 TO I139
VENDOR ALL

ITEM	DESCRIPTION	AVERAGE		QTY		QTY		QTY		
		COST	ON HAND	ON HAND	EXT	RENT	RENT	EXT	AVAIL	AVAIL
Warehouse 01 Atlanta Warehouse										
I139	Scaffold Ladder									
	NONSERIAL	30.000	4994	149820.00		10	300.00	24990	749700.00	
Warehouse 02 Dallas Warehouse										
I139	Scaffold Ladder									
	NONSERIAL	31.170	15	467.55		0	.00	12322	113966.18	

Equipment Valuation:

This report allows you to print a valuation listing of the inventory items with reference to both the IC inventory on-hand valuation and the ER (rental stock/used) available and on rental dollar valuations.

RTS

Most of the Equipment Rental reports provide the user with the option of printing in item number, alphabetical, vendor, or item/class order within ranges specified at the time the reports are printed. This enables management to review those items which are pertinent without having to wade through reams of superfluous information.

All reports permit print selection by warehouse(s).

Other reports available from the
FACTS
Equipment Rental System include:

- Contract Listing
- Rental Rates List
- Rental Item Listing
- Customer Label Print
- Kit Listing
- Contract Activity
- Delivery/Pickup Report
- Equipment Transaction Listing
- Rental Customer Listing
- Inactive Customer List
- Item Balancing Register
- ER Code List
- Consolidation Equipment
"out" Report



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