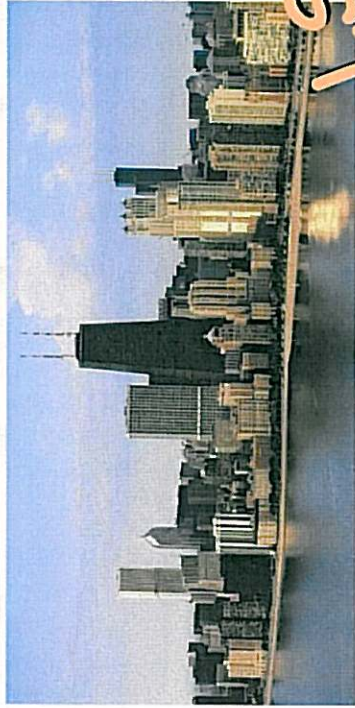
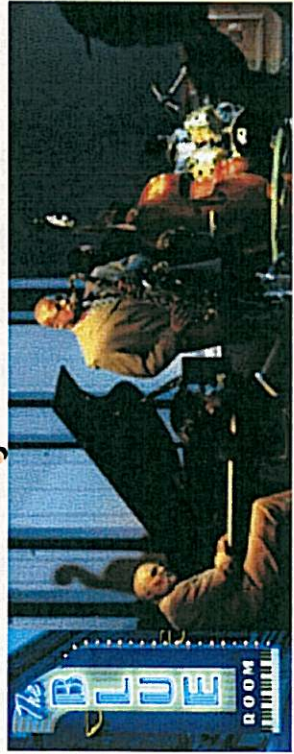


# LSi Consulting Services for Inventory Stocking and Replenishment



LSi and FACTS  
LSi and US and Canada  
Across the



For Automated Stocked and Replenishment Guidelines, keep in mind:

1. Lead times are crucial in making inventory models work. Highly accurate lead times are essential in the safety stock/reorder point calculation.
2. Measuring performance solely by inventory turns is one of the most prolific mistakes made in the name of inventory management.  
Stock less, increase turns....eventually results in lost sales and customers due to poor Service Fill performance.
3. EOQ is essentially an accounting formula that determines the point at which the combination of order costs and inventory carrying costs are the least.  
Don't waste time trying to be smarter than EOQ. Somebody already did the math.
4. Anytime you have repetitive purchasing, EOQ should be considered. Use it! The EOQ calculation is "Hard Science."
5. One of the habits of highly effective people is "Start with the end in mind."  
Dr Stephen Covey.  
Don't start the "engine" until the "Trip is planned."
6. You need tools, reports that "Get your Attention."  
For example...

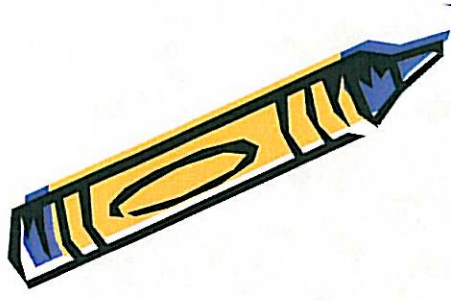
*Most durable goods distributors carry about 40 percent more items in stock than they really need. Many of the 40 percent do sell...a little. The trickle sales they produce however, doesn't generate anywhere near enough profit to justify the dollars invested in inventory.*      **Gordon Graham.**

Illustration: Inventory Analysis Report that LSi has written and named. Inventory "232" Report



## Seven Habits of Highly Effective People...Dr Stephen Covey

1. Be Proactive
2. Begin with the End in Mind
3. Put First Things First
4. Think Win-Win
5. Seek First to Understand and then to be Understood
6. Synergize
7. Sharpen the Saw...this is the habit of self renewal



## Front End Organization

1. Determine Items to be intentionally stocked.

You have accomplished this when you can run one report for stocking items and a separate report for “not intended to stock” items.

Stocking items are managed to

- a. Always be in stock when requested
- b. Not be stocked in surplus

2. Remove Whse and Item masters that have had no history for xx months.

There is no need to sort through hundreds, thousands, of inactive items with no quantity statuses. Use an LSi “electronic” program to remove them if it is cost effective and moves the process forward.

3. Put a simple Surplus Stock report together. LSi can help.  
See sample report.

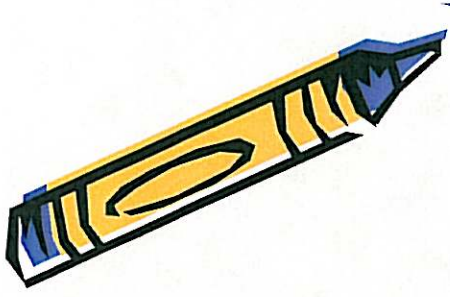
It’s important to know what the inventory condition is now, and because the Stocking parameters and Restocking quantities are perhaps not yet accurate in the system, neither will the standard Surplus Inventory report be accurate or useful.

4. Run through a few Restocking scenarios as the computer will calculate, and start with the confidence that, “Yes, this will definitely help guide my company in its logic and success in good inventory control – stocking and replenishment.”

Use the Item Flag/Restocking Reset for What If’s.

**Note:** This program is also used to review and reset flagged Usage and set Restocking Quantities based on manual changes made to Qualified Usage and any other Restocking influencers.





### Steps for Getting Started

1. Pick an active Vendor line or Class of items to start working with. Around 300 items or less is optimal.
2. Check IC Static Control for default Stocking parameters
  - a. Safety Allowance
  - b. Restocking Method
  - c. Order Qty Method
3. Assign the "restocking Path" of the Warehouse Items.
  - a. Direct from the vendor
  - b. From another warehouse
4. Determine which Replenishment Method to be assigned.
  - a. Minimum/Maximum
  - b. Order Point/Line PointNote: Either method can be assigned by Item.

If using Order Point/Line Point....

5. Determine the "Days Stocking Level" (Review Cycle) for each Whse/Vendor.
  - a. How many day's worth of stock is to be kept in the warehouse on a day to day basis, and if the quantity available is less than this when the Replenishment Report is run, the computer will suggest an ordering quantity.

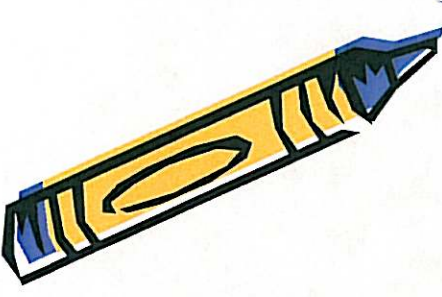
Make this entry in the Whse/Vendor Review F/M

6. Clean up or "electronically" remove the accumulated flagged usage and Abnormal Lead Time flags.
  - a. Set the "Number of Periods to Ignore Low Sales" to 99 using the IC Transfer/Change Items Codes program.

Note: Add procedure to check this setting when setting up new Whse Items.


7. Determine and set restocking Order Method.
  - a. Manual
  - b. EOQ
  - c. Movement Class



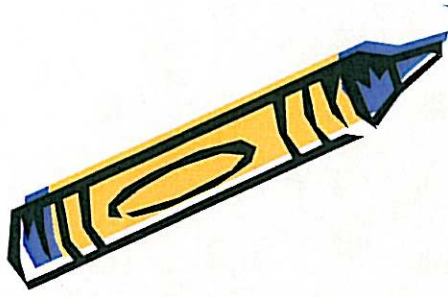
- 
8. Establish and code Items for Seasonal usage tracking.
    - a. High Seasonal (80% of usage in 3 consecutive months)
    - b. Low Seasonal (80% of usage in 6 consecutive months)
  9. Establish Buying Target Dollars (\$) or Pounds (LBS)  
Set up in the Whse/Vendor Review Cycle F/M
  10. Run the Movement Class Report with "Recalculate" and Reset.

Note: Make a note to learn about the Movement Class "Order Method." It will be worthwhile to use this Order Method on some items with the Movement Classes of 10, 11, and 12. It's a neat ordering quantity logic.

11. Prepare/publish a purchasing "grid" with the Primary Vendor names and restocking frequency, e.g. weekly on Mondays, bi-weekly on Tuesday's, etc. Include warehouse transfers.
12. Run the Restocking Replenishment report for pro-active ordering review based on the frequency grid in # 9.
13. Run the Demand Action report at intervals between the Replenishment cycles to review items that have fallen below minimum stocking levels.
14. Run the month end Exception reports for Flagged Usage (High and Low usage and stocked out > 13 days).
15. Start graphing (monthly)
  - a. Stock turns
  - b. Surplus
  - c. Month end inventory valuation  
Stock and Non Intended to Stock



*"Total-System improvement comes gradually. Recognize also that strides in Inventory Management are taken slowly. ...It takes time to change habits, gain confidence, stop 'playing it safe' with inventories and evolve from a sales 'dominated' company into one that's sales 'oriented'. It's tough to change the Purchasing philosophy also...to break the old patterns where any cost was justified to avoid a stock out or keep a salesman off your back." As cited in Gordon Graham's experience.*



## Understanding the Significant Item and

### Whse/Item fields contributing to the Process

1. Item Master
  - a. Vendor (primary)
  - b. Class
  - c. Type
  - d. Active
  - e. Standard Pack
  
2. Whse/Item - Main
  - a. Movement Class
  - b. Seasonal
  - c. Replenish
  - d. Quantities
  - e. Cost
  
3. Whse/Item - Restock
  - a. Order Qty Method
  - b. Restocking Method
  - c. Min, Max or Order Point and Line Point
  - d. Avg Lead Time
  - e. Restocking Whse
  - f. Order Quantity
  - g. # Periods to Ignore Low Sales
  - h. Safety allowance
  - i. Frozen Controls
  
4. Whse/Item - Usage
  - a. Qualified and Actual Usage
  - b. Stock Out Days
  - c. Safety Dip %
  - d. EOP On Hand



Restocking Formula Options  
Minimum/Maximum

Order Point/Line Point (really better said as “Lower and Upper Minimums”)

# Item Master - Whse



01-DEMO COMPANY, Item FIM (ICF910)

Options Notes Help

Item F100 Seminar Item

Main Sales Alternate IDs Service Use-Defined Other

Desc1 Seminar Item

Desc2

Alpha SEMINAR

Vendor V100 General Industrial MFG

Item Class WHS Warehouse Equipment

Item Type S - Stocked

Conv Factor Mask #####K

Serial/Lot N - Neither

BOM Formula N - Neither

Active

Sequence # 1

Standard Pack 1

Freight Class

Companion Items

Save Delete New Exit

Enter item description 1

01-DEMO COMPANY, Warehouse Item FIM (ICF920)

Warehouse Item F100 Alhafia Warehouse Seminar Item

Main Restock Usage1 Usage2 Sales Cost Activity Receipts

Locations Primary All 1 All 2 All 3 All 4 All 5

501H22

Movement Class 14 - Unassigned 0% of the Items

Commit by Other Whses N - No Commit by Other Whses

Seasonal N - Non-Seasonal

Use Ledgersheets

Replenish

Allow Web Purchase

Inventory Date Last Physical Next Physical

12/31/2007

Quantities

On Hand	0	EA	Committed	0
On Order	0		Backordered	0

Save Delete New Exit

Enter primary location





# Whse/Item - Restock



- ✓ Restocking Method
- ✓ Order Qty Method
- ✓ Safety Allowance
- ✓ Seasonal
- ✓ Replenish
- ✓ Quantities
- ✓ Average Lead Time
- ✓ Frozen Controls

01-DEMO COMPANY, Warehouse Item F/M (ICF920)

Warehouse: 01 Atlanta Warehouse  
Item: 100 Seminar Item

Main Restock Usage1 Usage2 Sales Cost Activity Receipts

Order Qty Method: Economic Order Quantity Order Quantity: 102

Restocking Method: O - Order Point Line Point

Order Pt: 32 EA Line Pt: 62 Min: 0 Max: 0

Avg Lead Time: 7 # Pds to Ignore Low Sales: 0

Restocking Whse: Direct from Vendor

Safety Allowance: Frozen

Percentage: 50 Controls: # Periods: Date: Memo:

Date Last Changed: Memo:

Save Delete New Exit

Use EOQ, movement class or manual order quantity method?



# Movement Class Report/Recalc



01-DEMO COMPANY, Movement Class Report (ICR730)

Template Print Options Help

Beg Movement Class 1  
End Movement Class 14  
Vendor  
Class All All  
Item Description 1 - Description 1  
Warehouse 01

Atlanta

Recalculate  
Recalculate?  Dead Item Cutoff .00  
Flagged A - Use Actual Usage  
Exclude New Items 6  
Dead Items

Printer UnForm 6.0 PDF

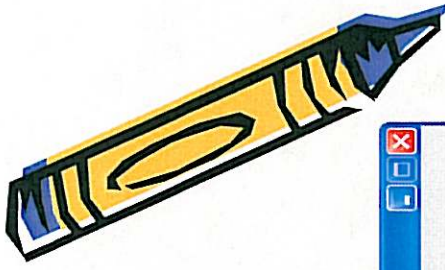
Template None

Enter beginning movement class to print (1-14), F1-First

OK  
Cancel



# Whse/Item - Usage, Cost



01-DEMO COMPANY, Warehouse Item F/M (ICF920)

Warehouse Item: 01, Atlanta Warehouse, F100, Seminar Item

Main | Restock | Usage1 | Usage2 | Sales | Cost | Activity | Receipts

Stocking UM EA

	Usage Qualified	Actual	Stock Out Days	Safety Dip %	EOP On Hand
CP 09/2005 Sep					
LP 08/2005 Aug	95				
PP 07/2005 Jul	90				
PP 06/2005 Jun	93				
PP 05/2005 May	92				
PP 04/2005 Apr	88				
PP 03/2005 Mar	82				

Enter actual usage for Current Period 09/2005 (Sep), F1-Actual Only

Save Delete New Exit

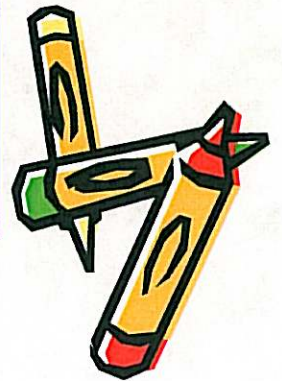
01-DEMO COMPANY, Warehouse Item F/M (ICF920)

Warehouse Item: 01, Atlanta Warehouse, F100, Seminar Item

Main | Restock | Usage1 | Usage2 | Sales | Cost | Activity | Receipts

Standard	EA	Average	Cost	Last
LP 08/2005 Aug	3.500	PP 04/2005 Apr	3.400	PP 12/2004 Dec
PP 07/2005 Jul	3.500	PP 03/2005 Mar	3.400	PP 11/2004 Nov
PP 06/2005 Jun	3.480	PP 02/2005 Feb	3.700	PP 10/2004 Oct
PP 05/2005 May	3.400	PP 01/2005 Jan	3.500	OP 09/2004 Sep
	3.480		3.480	Last
				3.480

Save Delete New Exit



# Item Flag/Restocking Reset



Item Flag/Restocking Reset (ICEB10)
ICEB10

01-DEMO COMPANY      Item Flag/Restocking Reset      CP=09/05 SEP

WHSE 01 Atlanta Warehouse      VENDOR ALL      CLASS ALL

ITEM I-100      Seminar Item

STOCKING UM EA Each		RESTOCKING AMOUNTS		QUALIFIED
ORDER QTY OP/LP	32	CURRENT	102	08/05 AUG 95
ORDER QTY EQQ	62	ORDER QTY	102	07/05 JUL 90
AUG LEAD TIME 7 DAYS		ORDER POINT	32	06/05 JUN 93
		LINE POINT	74	05/05 MAY 92
				04/05 APR 88
				03/05 MAR 82
				02/05 FEB 50
				01/05 JAN 44
				12/04 DEC 53
				11/04 NOV 18
				10/04 OCT 3
				09/04 SEP 10

GENERAL INFORMATION

VENDOR U100 General Industrial MFG

ITEM CLASS WHS Warehouse Equi MOVEMENT CLASS 14

SEASONAL NO STANDARD PACK 1

REVIEW CYCLE 14 DAYS SAFETY ALLOWANCE 50%

RESTOCK METHOD, ORDER QTY METHOD, AUG LEAD TIME, USAGE, FORMULAS, NEXT ITEM

F1-NEXT FLAGGED, F2-NEXT FLAGGED USAGE, F3-NEXT FLAGGED LEAD TIME, F4-BACKUP .



# Whse/Vendor Review Cycle

(Number of Day's Stock to keep On Hand)

- ✓ Review Cycle  
(Number of Day's Stock to keep On Hand)
- ✓ Buying Target
- ✓ % Above Minimum  
for Min -Max  
reordering
- ✓ Buyer Code

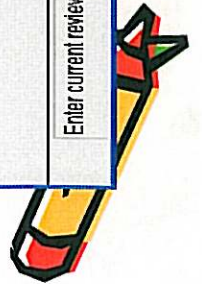
01-DEMO COMPANY, Whse/Vendor Review Cycle F/M (CF945)

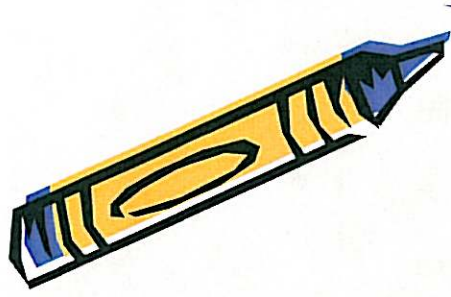
Warehouse: 01 Atlanta Warehouse  
Vendor: V100 General Industrial MFG

Review Cycle Curr: 14  
Review Cycle Min: 5  
Review Cycle Max: 15  
% Above Minimum: 10.0  
Buying Target \$: 2000  
Buying Target Lbs: 300  
Requirements Memo: 50% off Freight for buy target  
Date Last PO Entry: 08/28/2007  
Last PO# Entered: 001398  
Buyer Code: 100 Ronald Patton

Save Delete New Exit

Enter current review cycle in days





See LSi Illustration Chart (Inventory Stocking and Replenishment with Order for an item with

- Average Daily Usage of 3/day
- Average Vendor Lead Time of 7 days
- Review Cycle of 14 days
- Safety Allowance of 50%

The Restocking Calculations >>>>> a walk through illustration

Minimum (Lead Time Days X Daily Usage)

+ EOQ

Note: The EOQ calculation will result in the result of the equation, or 1/2 month's usage, or the Whse Stocking Level (Review Cycle) in days usage—whichever is the greater number.

= Maximum

When the Replenishment Report is run and available stock is at or less than Minimum, plus the Whse/Vendor Review Cycle "Percent above Minimum" the report will suggest a reorder quantity. This is "just in time" restocking management.

OR...

Order Point (low minimum, demand Action point)

Note: Same as Minimum

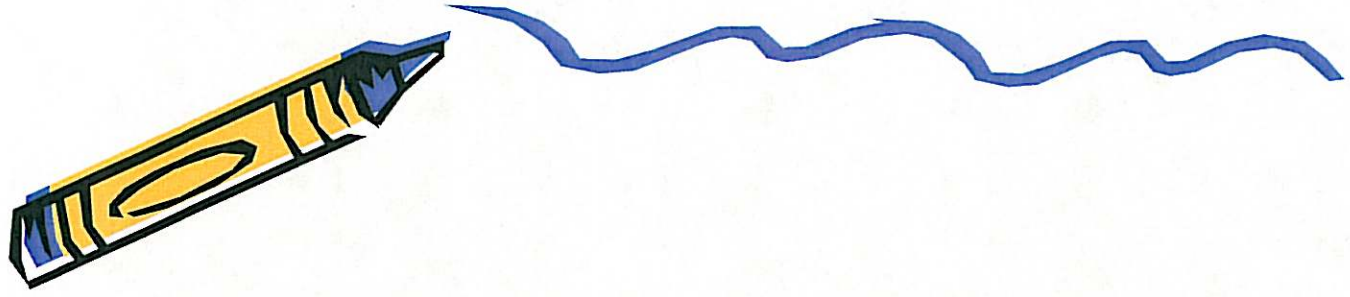
+ Safety Allowance

+ day's worth of stock to keep in whse (review cycle days x daily usage)

= Line Point (upper minimum)

When the Replenishment Report is run and available stock is less than the Line Point (upper minimum), the report will suggest a reorder quantity. This is pro-active restocking management.





### Key Terminology Definition

EOQ      Square root of  
             $24 \times \text{Ordering Cost} \times \text{Monthly Usage}$ , divided by ...  
            Carrying Cost X Item cost

Note: EOQ develops about one more turn per year than Movement Class ordering method, according to Gordon Graham.

EOQ is essentially an accounting formula that determines the point at which the combination of order costs and inventory carrying costs are the least. **Anytime you have repetitive purchasing, EOQ should be considered.**

### Movement Class Codes

- 14 – has not been calculated
- 13 – Dead stock based on cut off dollars for determining dead stock.
- 01 – top 7-1/2 % of annual sales at cost
- 02 – next 7-1/2%
- 03 – Next 10%
- 04 – next 10%
- 05 – next 8 %
- 06 – next 8 %
- 07 – next 8 %
- 08 – next 8 %
- 09 – next 8 %
- 10 – next 8 %
- 11 – next 8 %
- 12 – last 9 %

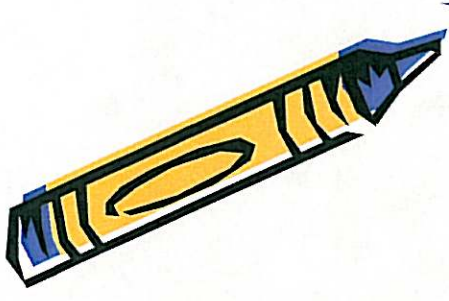
*When you review how items are sequenced...you'll note that Classes 1 and 2 have 15 percent of your non-dog items...but account for 65 percent of the annual dollar-movement through inventory. Classes 3 and 4 add 20 percent more of the item total and 25 percent of the money movement. Classes 1, 2, 3, and 4 account for 35% of all your good stock items...BUT 90 PERCENT OF THE ANNUAL MOVEMENT OF DOLLARS THROUGH INVENTORY. Who cares what turns you get on the 65 percent? Gordon Graham.*

Run your Inventory Turn Report by Movement, e.g. classes 1 – 4 and concentrate on the meat and potatoes, save time, be effective.



## Restocking, Performance, Exception and Status Reports

1. Replenishment Report - proactive
  - a. Selections for Vendor, Class, Actions Code
  - b. Resulting in a Suggested PO or Suggested Warehouse Transfer
  - c. Surplus Availability notice
2. Demand Action Report - reactive
  - a. No suggested order quantity
  - b. Only Items with condition = Available less than Minimum
3. Flagged Item Report
4. Stock Status
5. Inventory Turns
6. Movement Class
7. Surplus
8. Specialty Reports
  - a. Inventory 232
  - b. Inventory > x months usage
9. SO Service Report Level
10. NonStock Item Report
  - a. Return Report
    - a. In conjunction with Return Reason codes
12. Lost Sales Report





Date: 09/20/07  
 User: SSI TOG

DEMO COMPANY  
 REPLENISHMENT REPORT

ICR130 Page: 1  
 Time: 3:47 PM

VENDOR V100 TO V100

B

-----RESTOCKING CONTROLS-----

ITEM	M CL N	AVAILABLE	SUGG PO	ORDER UM	COST UM	EXTENSION R	OP/MIN	LP/MAX Q	QTY LT	USAGE RATE
------	--------	-----------	---------	----------	---------	-------------	--------	----------	--------	------------

Warehouse 01 Atlanta Warehouse

Vendor V100 General Industrial MFG

Review Cycle: 14 Last PO: 08/28/07 Requirements: 50% off Freight for buy target

Class WHS Warehouse Equipment

I-100	14 N	0	134* EA	3.480 EA	466.32 O	32	62 E	102	7	90
Seminar Item										

ON HAND COMMITTED AVAILABLE ON ORDER BCKORDERED UM

0 0 0 0 0 EA

MAR APR MAY JUN JUL AUG

Usage 82 88 92 93 90 95

I103	2 N	-25	43* EA	97.22 EA	4180.46 O	5	13 E	13	4	30
Rotary Drum Pump										

ON HAND COMMITTED AVAILABLE ON ORDER BCKORDERED UM

-2 37 -25 14 0 EA

MAR APR MAY JUN JUL AUG

Usage 28 29 36 18 28 41

I116	4 N	-8	17* EA	88.38 EA	1502.46 O	2	6 E	7	4	12
Aluminum Dock Plate										

ON HAND COMMITTED AVAILABLE ON ORDER BCKORDERED UM

0 8 -8 0 0 EA

MAR APR MAY JUN JUL AUG

Usage 8 12 12 2 9 30

----- TARGET PCNT WEIGHT TARGET PCNT

CLASS TOTAL 6149.24 2396.0

VENDOR TOTAL 6149.24 2000 307% 2396.0 300 799%

WAREHOUSE TOTAL 6149.24 2396.0

REPORT TOTAL 6149.24 2396.0

R-1(1072)

Date: 09/20/07  
User: SSI T0G

DEMO COMPANY  
REPLENISHMENT REPORT

ICR130 Page: 2  
Time: 3:47 PM

ITEM	B	0 MV S	EXISTING	SUGG ST							ORDER AVG	USAGE
		M CL N	AVAILABLE	SUGG PO	ORDER UM	COST UM	EXTENSION R	OP/MIN	LP/MAX Q	QTY LT		RATE

SUGGESTED ORDER=ORDER QUANTITY+AMOUNT BELOW MIN STOCK OR ORDER POINT (CONVERTED TO STANDARD PACK FOR SUGGESTED PO),  
\*=ITEM IS BELOW MINIMUM ORDER POINT, NEEDS ORDERING NOW, MV CL=MOVEMENT CLASS (1-12, 13=DEAD STOCK, 14=NOT SET),  
SN=SEASONAL (N=NONSEASONAL, L=LOW, H=HIGH), Q=ORDER QUANTITY METHOD (E=ECONOMIC ORDER QUANTITY, C=MOVEMENT CLASS, M=MANUAL)  
USAGE RATE: NONSEASONAL=AVERAGE OF LAST SIX PERIODS USAGE, LOW=AVG OF PREVIOUS SIX PERIODS, HIGH=AVG OF PREVIOUS THREE PERIODS,  
\*=QUALIFIED USAGE IS FLAGGED AND BOTH RESTOCKING AMOUNTS AND ORDER QUANTITY ARE FROZEN (USAGE IS CALCULATED FROM ACTUAL USAGES INSTEAD OF QUALIFIED USAGES)  
\*\*=VENDOR IS ON HOLD, \*\*\*=VENDOR IS INACTIVE - SUGGESTED PO'S WILL NOT BE CREATED  
BOM=Y - ITEM ON REPORT FOR INFORMATION ONLY; SUGGESTED PO'S WILL NOT BE CREATED  
!=ORDER QUANTITY LESS THAN HALF ONE STANDARD PACK; SUGGESTED PO'S WILL NOT BE CREATED  
EXISTING SUGG PO: EXISTING SUGGESTED PO QUANTITY FOR PRIMARY VENDOR  
R=REPLENISHMENT METHOD (O=ORDER POINT/LINE POINT, M=MIN/MAX)  
OP/MIN=ORDER POINT OR MIN DEPENDING ON REPLENISHMENT METHOD  
LP/MAX=LINE POINT OR MAX DEPENDING ON REPLENISHMENT METHOD  
AVG LT=AVERAGE LEAD TIME

ITEMS: 3

End of Report

R-1 (2072

Date: 09/20/07  
User: SSI T0G

DEMO COMPANY  
DEMAND ACTION REPORT

ICR110 Page: 1  
Time: 3:49 PM

VENDOR V100 TO V100  
ITEM CLASS ALL  
WAREHOUSE 01  
BUYER ALL

-----RESTOCKING CONTROLS-----

ITEM	MV	S	ORDER	LINE	MIN	MAX	ORDER	LEAD	FRZN	RS	AVERAGE	ST			
	CL	N	POINT	POINT	STOCK	STOCK	QTY	TIME	CNTL	WH	AVAILABLE	ON ORDER	BACKORDERED	USAGE	UM

Warehouse 01 Atlanta Warehouse  
Vendor V100 General Industrial MFG  
Class GEN General Supplies

10824	14	N				E					-17	0	0	0	EA
			24'	X	8'	PANEL									

Class WHS Warehouse Equipment

I-100	14	N	32	62	0	0	E	102	7		0	0	0	90	EA
			Seminar Item												
I103	2	N	5	13	0	0	E	13	4	RQ	-25	14	0	30	EA
			Rotary Drum Pump												
I104	11	N	47	124	0	0	E	540	4	02	-97	87	5	234	EA
			Rubber Tire Mat												
I116	4	N	2	6	0	0	E	7	4		-8	0	0	12	EA
			Aluminum Dock Plate												

ITEMS DEMAND ACTION WHERE AVAILABLE (ON HAND + ON ORDER - COMMITTED - BACKORDERED) IS LESS THAN ORDER POINT OR MINIMUM STOCK  
MV CL=MOVEMENT CLASS (1-14, 13=DEAD STOCK, 14=NOT SET), SN=SEASONAL (N=NONSEASONAL, L=LOW, H=HIGH)  
Q=ORDER QUANTITY METHOD (E=EOQ, C=MOVEMENT CLASS, M=MANUAL), FROZEN CONTROLS (R=RESTOCKING AMOUNTS, Q=ORDER QUANTITY,  
L=LEAD TIME, S=SAFETY ALLOWANCE), RS WH=RESTOCKING WAREHOUSE, AVERAGE USAGE: NONSEASONAL=AVG OF LAST SIX PERIODS USAGE,  
LOW=AVG OF OLDEST SIX PERIODS, HIGH=AVG OF OLDEST THREE PERIODS, \*=QUALIFIED USAGE IS FLAGGED AND BOTH RESTOCKING  
AMOUNTS AND ORDER QUANTITY ARE FROZEN (USAGE IS CALCULATED FROM ACTUAL USAGES INSTEAD OF QUALIFIED USAGES)

ITEMS5

End of Report

Date: 09/20/07  
User: SSI T0G

DEMO COMPANY  
FLAGGED ITEM REPORT

ICR830 Page: 1  
Time: 4:10 PM

-----USAGE-----

VENDOR V100 TO V100  
ALL MOVEMENT CLASSES  
ALL ITEM CLASSES  
WAREHOUSE 01

ITEM	MV S			-----QUALIFIED USAGE, ACTUAL USAGE, STOCKOUT DAYS-----											
	UM	CL	N	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG
Warehouse 01 Atlanta Warehouse															
Vendor V100 General Industrial MFG															
I102	EA	14	N	Qual											*LS
Adjustable Height Steel Stool	Act1			77	68	41	38	49	43	52	64	80	43	48	-891
	Sout			0	0	0	0	0	0	0	0	0	0	0	1
S3462	EA	14	N	Qual											*SO
Toner for all copiers	Act1			0	0	0	0	0	0	0	0	0	0	0	0
	Sout			0	0	0	0	0	0	0	0	0	0	0	31

MV CL=MOVEMENT CLASS, SN=SEASONALITY (N=NONSEASONAL, L=LOW, H=HIGH)

QUALIFIED USAGE FLAGS: \*HS=HIGH SALES (PERIOD USAGE GREATER THAN PREVIOUS 5 PERIODS USAGE)

\*LS=LOW SALES (USAGE LESS THAN 1/2 UNIT PER PERIOD FOR LAST 6 PERIODS)

\*SO=STOCKOUT (OVER 13 DAYS STOCKED OUT IN PERIOD)

ITEMS WITH FLAGGED USAGE: 2

End of report

Date: 09/20/07  
 User: SSI T0G

**DEMO COMPANY**  
**Stock Status**

ICR710 Page: 1  
 Time: 4:14 PM

Item I100 to I110  
 Vendor ALL  
 Warehouse 01

Item	Description	MV S		On Hand	On Order	Committed	Bckordered	Standard CT		Extension
		CL N						UM	Cost UM	
=====										
Warehouse 01 Atlanta Warehouse										
I100	Pallet Loading Hand Truck	1 N		253860	1316	954	0 EA	30.888 EA		7841227.68
I101	Pallet Truck	1 N		-10032	0*	18	94 EA	288.150 EA		-2890720.80
I102	Adjustable Height Steel Stool	14 N		2057	38	46	0 EA	42.276 EA		86961.73
I103	Rotary Drum Pump	2 N		-2	14*	37	0 EA	97.220 EA		-194.44
I104	Rubber Tire Mat	11 N		-100	87*	79	5 EA	3.880 DZ		-32.33
I105	Nesting Conveyor Box	9 N		1	12*	31	0 EA	6.580 EA		6.58
I106	Telescopic Lift Boom	2 N		2	7	3	0 EA	660.860 EA		1321.72
I107	Portable Floor Crane	1 N		0	2	0	0 EA	.000 EA		.00
I108	Steel Top Work Bench	5 N		-4	2*	33	2 EA	91.640 EA		-366.56
I109	Foremen Shop Cabinet Desk	3 N		0	0*	5	2 EA	139.040 EA		.00
I110	Steel Storage Cabinet	4 N		-17	42*	30	0 EA	159.820 EA		-2716.94

-----  
 Warehouse Total 5035486.64

-----  
 Report Total 5035486.64

Item Count: 11

MV CL=Material Class, SN=Seasonal, \*=On Hand + On Order are insufficient to meet Committed + Backordered

**End of Report**

Date: 09/20/07  
 User: SSI T0G

DEMO COMPANY  
 INVENTORY TURNS REPORT

ICR725 Page: 1  
 Time: 4:15 PM

ITEM I100 TO I130  
 VENDOR ALL  
 WAREHOUSE 01

		-----LAST 12 PERIODS-----						
ITEM	DESCRIPTION	MV S CL N	TOTAL USAGE UM	AVERAGE COST UM	TOTAL COST	AVERAGE ON HAND	AVERAGE VALUE	URNS
Warehouse 01 Atlanta Warehouse								
I100	Pallet Loading Hand Truck	1 N	509 EA	108.220 EA	55083.98	73	7891.40	7.0
I101	Pallet Truck	1 N	669 EA	279.450 EA	-186952.05	126	35163.19	-5.3
I102	Adjustable Height Steel Stool	14 N	288 EA	41.390 EA	-11920.32	168	6943.17	-1.7
I103	Rotary Drum Pump	2 N	300 EA	94.490 EA	28347.00	42	3961.02	7.2
I104	Rubber Tire Mat	11 N	2690 EA	4.420 DZ	990.82	445	164.06	6.0
I105	Nesting Conveyor Box	9 N	871 EA	6.650 EA	5792.15	90	595.71	9.7
I106	Telescopic Lift Boom	2 N	55 EA	640.970 EA	35253.35	7	4756.00	7.4
I107	Portable Floor Crane	1 N	125 EA	274.490 EA	34311.25	18	5056.11	6.8
I108	Steel Top Work Bench	5 N	223 EA	89.150 EA	19880.45	62	5549.59	3.6
I109	Foremen Shop Cabinet Desk	3 N	143 EA	135.210 EA	19335.03	24	3268.03	5.9
I110	Steel Storage Cabinet	4 N	90 EA	154.600 EA	13914.00	12	1828.92	7.6
I111	Plastic Shelf Bin - blue	3 N	82 EA	233.760 EA	19168.32	27	6311.52	3.0
I112	Portable Waste Container w/Lid	3 N	288 EA	65.160 EA	18766.08	39	2557.53	7.3
I113	Rolling Stock Picking Ladder	2 N	90 EA	320.820 EA	28873.80	20	6442.07	4.5
I114	Digital UPS/Parcel Post Scale	3 N	184 EA	140.700 EA	25888.80	21	2884.35	9.0
I115	Plastic Dolly	5 N	459 EA	25.140 EA	11539.26	64	1610.97	7.2
I116	Aluminum Dock Plate	4 N	131 EA	87.530 EA	11466.43	7	590.83	19.4
I117	Corrugated Bin Box	8 N	13502 EA	.450 EA	6075.90	1696	763.01	8.0
I118	Lightweight Hand Truck	4 N	293 EA	63.290 EA	18543.97	42	2668.94	6.9
I119	Steel Shelving/Shelf	14 N	0 EA	9.170 DZ	.00	1	.76	.0
I120	Hand Held Stretch Wrap	1 N	8226 EA	2.550 EA	20976.30	1168	2977.56	7.0
I121	Heavy Duty Shipping Scale	4 N	255 EA	54.360 EA	13861.80	29	1599.27	8.7
I122	Electric Hoist/2000 lb cap.	4 N	24 EA	632.990 EA	15191.76	3	1949.61	7.8
I123	20 gal Waste Container	5 N	724 EA	13.340 EA	9658.16	83	1107.22	8.7
I124	Warehouse Space Heater, Deluxe	7 L	13 EA	267.440 EA	3476.72	13	3498.12	1.0
I125	Warehouse Space Heater, Elec.	9 L	27 EA	132.500 EA	3577.50	15	2010.03	1.8
I126	Gravity Roller Conveyor	7 N	43 EA	161.500 EA	6944.50	4	686.38	10.1
I127	Plastic Pallet	6 N	410 EA	22.600 EA	9266.00	65	1467.19	6.3
I128	Self Standing Hand Truck	4 N	144 EA	111.400 EA	16041.60	14	1550.69	10.3
I129	Sealer Tool	5 N	676 EA	18.880 EA	12762.88	87	1639.35	7.8
I130	Heavy Duty Dock Bumper	8 N	181 EA	34.440 EA	6233.64	14	464.94	13.4
					-----	-----	-----	-----
WAREHOUSE TOTAL					272349.08		117957.54	2.3
					-----	-----	-----	-----
REPORT TOTAL					272349.08		117957.54	2.3

URNS=TOTAL COST DIVIDED BY AVERAGE VALUE, \*=INSUFFICIENT DATA (NOT INCLUDED IN TOTAL)  
 MV CL=MOVEMENT CLASS (1-12, 13=DEAD STOCK, 14=NOT SET), SN=SEASONAL (N=NONSEASONAL, L=LOW, H=HIGH)

ITEMS31

End of Report

R-5

Date: 09/20/07  
 User: SSI T0G

**DEMO COMPANY  
 MOVEMENT CLASS RESET**

ICR730 Page: 1  
 Time: 4:17 PM

ALL MOVEMENT CLASSES  
 ALL VENDORS, ALL CLASSES  
 DEAD ITEM CUTOFF .00  
 USE ACTUAL USAGE FOR FLAGGED ITEMS  
 ITEMS EXCLUDED W/MONTHS OF USAGE < 6

ITEM	DESCRIPTION	12 MO ST USAGE UM	CT COST UM	EXTENSION	VENDOR CLASS	ITEM CURRENT MV CL
Warehouse 01 Atlanta Warehouse						
Movement Class 1 - Top 7.5%						
I106	Telescopic Lift Boom	55 EA	660.860 EA	36347.30	V120 WHS	2
I113	Rolling Stock Picking Ladder	90 EA	330.650 EA	29758.50	V116 WHS	2
I103	Rotary Drum Pump	306 EA	97.220 EA	29749.32	V100 WHS	2
I133	Steel Swivel Caster 2 1/2" dia	61090 EA	48.40 CT	29567.56	V101 GEN	2*
Movement Class 2 - Next 7.5%						
I114	Digital UPS/Parcel Post Scale	184 EA	144.770 EA	26637.68	V102 GEN	3*
I136	Reinforced Strapping Tape	8951 EA	2.470 EA	22108.97	V116 WHS	3*
I132	Steel Swivel Caster 2" dia.	89390 EA	23.40 CT	20917.26	V101 GEN	3*
I109	Foremen Shop Cabinet Desk	143 EA	139.040 EA	19882.72	V120 WHS	3
Movement Class 3 - Next 10%						
I111	Plastic Shelf Bin - blue	82 EA	235.360 EA	19299.52	V102 GEN	3
I112	Portable Waste Container w/Lid	288 EA	66.130 EA	19045.44	V116 GEN	3*
I128	Self Standing Hand Truck	144 EA	114.45 EA	16480.80	V110 DCK	4*
I100	Pallet Loading Hand Truck	509 EA	30.888 EA	15721.99	V110 DCK	1*
I122	Electric Hoist/2000 lb cap.	24 EA	652.580 EA	15661.92	V113 DCK	4*
I110	Steel Storage Cabinet	90 EA	159.820 EA	14383.80	V105 WHS	4*
Movement Class 4 - Next 10%						
I121	Heavy Duty Shipping Scale	255 EA	55.530 EA	14160.15	V101 GEN	4*
I116	Aluminum Dock Plate	152 EA	88.380 EA	13433.76	V100 WHS	4
I108	Steel Top Work Bench	142 EA	91.640 EA	13012.88	V120 DCK	5
I129	Sealer Tool	676 EA	19.00 EA	12844.00	V105 DCK	5*
I115	Plastic Dolly	459 EA	25.560 EA	11732.04	V105 DCK	5*
I145	Portable Scaffold Sys., deluxe	27 EA	428.23 EA	11562.21	V102 WHS	6*
Movement Class 5 - Next 8%						
I157	Drum, 20 gallon	316 EA	36.07 EA	11398.12	V116 WHS	5
I144	Portable Scaffold System	52 EA	199.30 EA	10363.60	V102 WHS	6
I123	20 gal Waste Container	724 EA	13.250 EA	9593.00	V101 WHS	5*
I135	Drum Dolly	298 EA	30.06 EA	8957.88	V116 GEN	6*
Movement Class 6 - Next 8%						
I140	Scaffold Platform	138 EA	64.63 EA	8918.94	V102 WHS	6*
I131	Panoramic Half Dome Mirror	293 EA	30.31 EA	8880.83	V101 GEN	7*
I155	Benzene Compound	920 GL	9.35 GL	8602.00	V119 GEN	7
I148	Miracle Cleaner	234 BX	31.17 BX	7293.78	V119 GEN	7

R-6 (1072)

Date: 09/20/07  
User: SSI T0G

**DEMO COMPANY  
MOVEMENT CLASS RESET**

ICR730 Page: 3  
Time: 4:17 PM

ITEM	DESCRIPTION	12 MO ST USAGE UM	CT COST UM	EXTENSION	ITEM CURRENT VENDOR CLASS	MV CL
------	-------------	----------------------	---------------	-----------	------------------------------	-------

=====

\*\*=INCLUDES EXTRAPOLATED AVERAGES, THERE ARE LESS THAN 12 MONTHS USAGE.

CURRENT MV CL=EXISTING MOVEMENT CLASS. WILL RESET TO RECALCULATED MOVEMENT CLASS.

\*=FLAGGED USAGE-WILL RESET TO CLASS 14 IN UPDATE IF SELECTED.

DEAD ITEMS (CLASS=13) CANNOT BE RECALCULATED BY THIS REPORT. ONLY ITEMS BEING CHANGED TO CLASS 14 ARE LISTED.

ITEMS: 58

End of Report

R-6 (272)



Date: 09/20/07  
User: SSI T0G

DEMO COMPANY  
SURPLUS STOCK REPORT

ICR715 Page: 1  
Time: 4:24 PM

ITEM I100 TO I135  
VENDOR ALL  
WAREHOUSE 01

ITEM	DESCRIPTION	MV S CL N	ORDR QTY +LINE PT	MAXIMUM STOCK	AVAILABLE	SURPLUS UM	COST UM	EXTENSION	
=====									
Warehouse 01 Atlanta Warehouse									
I100	Pallet Loading Hand Truck	1 N	72	0	252906	252834 EA	30.888 EA	7809536.59	
I102	Adjustable Height Steel Stool	14 N	57	0	2011	1954 EA	42.276 EA	82607.30	
I118	Lightweight Hand Truck	4 N	25	0	996	971 EA	.010 EA	9.71	
I124	Warehouse Space Heater, Deluxe	7 L	2	0	111	109 EA	552.670 EA	60241.03	
I125	Warehouse Space Heater, Elec.	9 L	12	0	110	98 EA	132.50 EA	12985.00	
								-----	
								WAREHOUSE TOTAL	7965379.63
								-----	
								REPORT TOTAL	7965379.63

MV CL=MOVEMENT CLASS, SN=SEASONAL, AVAILABLE=ON HAND-COMMITTED  
FOR ORDER POINT/LINE POINT, SURPLUS=AVAILABLE-(ORDER QUANTITY+LINE POINT)  
FOR MIN/MAX, SURPLUS=AVAILABLE-MAXIMUM STOCK

ITEMS: 5

End of report

R-7

## INVENTORY "232" REPORT

The Inventory "232" Report is a cumulative percentage analysis of 12 months' sales that are used to target low usage stock items and with unproportional inventory stocking levels.

-See Attachment-

The report logic achieves this goal by accumulating the total units sold for the last twelve periods (1 year) for each item selected. The current period is not used. As each item's yearly sales are tabulated, they are in turn added to a grand total. This grand total is then used to formulate the cumulative percentage of all sales.

All items selected, which have had units sold in the past year or have units now in stock, are listed to the Report in ascending sequence based on units sold in last year x cost per unit. This effectively floats all the "dead or dying wood" to the top of the report. One can then compare, for example, the first cumulative 1% of all sales ( in section 1) and then compare, on that same line, the cumulative percentage of the total inventory it takes to achieve that amount of sales.

Options for input are as follows:

1. Order: Valid input "T" for all items  
"V" for vendor (1 specific)  
"C" for class (1 specific)
2. Item Description: 1, 2, or both (1/2/B)
3. Warehouse: Warehouse codes side by side  
F3 = all

*Note: If more than one warehouse is selected, the totals for each warehouse item selected are combined for final analysis. This falls in line with the concept of the report.*

R-8a (1 of 2)

DATE: 09/09/05  
 USER: SSI TQ7

XYZ DISTRIBUTORS  
 INVENTORY "232" REPORT

ICR950 PAGE: 1  
 TIME: 3:00 PM

BY CUMULATIVE SALES

VENDOR ALL  
 WAREHOUSE 01

ITEM	DESCRIPTION	UNITS SOLD IN PAST YR	COST PER UNIT	EXTENSION	CUMULATIVE % OF ALL SALES	UNITS NOW IN STOCK	UNITS x UNIT COST	CUMULATIVE % OF TOTAL INVT
------	-------------	--------------------------	------------------	-----------	------------------------------	-----------------------	----------------------	-------------------------------

876021	BULLY STICKS ROASTD 6"	19	45.00	855.00	.00%	0	.00	31.98%
952500	JUMBO E-Z READ RAIN GAUGE	15	57.00	855.00	.01%	24	114.00	31.99%

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**In Ascending Sales per Item**

982375	FL SEED/CUT STARTER MIX 1	102	13.97	1425.00	5.00%	102	258.34	37.76%
966101	ITALIAN GRAPE LEAF TBLE W	24	59.42	1426.00	5.01%	20	1188.00	37.82%

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879762	GREENIES TREAT F/AL 16oz	952	6.56	6245.00	20.02%	938	6154.03	58.17%
861943	GREEN GLEN MIX 50#	174	36.11	6284.00	20.06%	0	.00	58.17%

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415060	A/F NYJER SEED 25#	3100	11.88	36824.00	50.05%	572	6104.61	82.31%
413041	FEEDER'S FANCY WILD BIRD	14655	2.54	37200.00	50.27%	0	.00	82.31%

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>  
>

415011	A/F FANCY WILD BIRD FOOD	45526	4.60	209273.00	80.33%	740	3420.58	93.18%
871180	DIAMOND HI-ENRGY SPORT DO	26874	9.41	252905.00	81.82%	460	4336.05	93.40%

TOTAL SALES FOR THE LAST 12 PERIODS: 16928773.00 TOTAL INVENTORY COST: 2011282.71

COST PER UNIT REFLECTS HISTORICAL AVERAGE, UNITS x UNIT COST IS CALCULATED USING CURRENT AVERAGE COST

R-88 (2072)

**DEMO COMPANY**  
**SURPLUS STOCK > 2 MONTHS DEMAND REPORT**

ITEM CLASS WHS TO WHS  
 WAREHOUSE 01

ITEM DESCRIPTION	ON HAND	2MNTH USAGE	OH > 2MONTH	SURPLUS COST
-----				
Item Class WHS Warehouse Equipment				
Warehouse 01 Atlanta Warehouse				
I104 Rubber Tire Mat	522	448.33	73.67	285.83
I109 Foremen Shop Cabinet Desk	106	23.83	82.17	11424.50
I113 Rolling Stock Picking Ladder	103	15.00	88.00	29100.72
I124 Warehouse Space Heater, Deluxe	112	2.17	109.83	59566.83
I125 Warehouse Space Heater, Elec.	108	4.50	103.50	13713.75
I144 Portable Scaffold System	444	8.67	435.33	97279.51
I147 Nonskid Floor Paint	68	41.50	26.50	207.50
I157 Drum, 20 gallon	832	52.67	779.33	28110.54
				-----
			WAREHOUSE TOTAL	239689.18
				-----
			ITEM CLASS TOTAL	239689.18
				-----
			REPORT TOTAL	239689.18

OH > 2MONTH = OH HAND LESS 2-MONTH USAGE

ITEMS: 8

**END OF REPOR**

R-8 b

Date: 09/20/07  
User: SSI T0G

**DEMO COMPANY**  
**SERVICE LEVEL REPORT**

SOR860 Page: 2  
Time: 4:29 PM

CUSTOMER NAME	ORDER#	SHIP DATE	LINES SHIPPED	LINES FILLED	SERVICE LEVEL
=====					
Warehouse 01 Atlanta Warehouse					
C102 Roark Architectural, Inc.	001541	09/28/05	2	0	.00%
	001556	09/28/05	2	0	.00%
	001668	08/27/05	1	1	100.00%
	001695	09/09/05	2	2	100.00%
			-----	-----	-----
	CUSTOMER TOTAL		13	3	23.08%
			-----	-----	-----
	SERVICE LEVEL FOR WAREHOUSE 01		64	29	45.31%
			-----	-----	-----
	REPORT TOTAL		64	29	45.31%

ORDERS36

End of Report

R-9 (1072)

Date: 09/20/07  
User: SSI T0G

**DEMO COMPANY**  
**SERVICE LEVEL REPORT**

SOR860 Page: 2  
Time: 4:29 PM

CUSTOMER NAME	ORDER#	SHIP DATE	LINES SHIPPED	LINES FILLED	SERVICE LEVEL
=====					
Warehouse 01 Atlanta Warehouse					
C102 Roark Architectural, Inc.	001541	09/28/05	2	0	.00%
	001556	09/28/05	2	0	.00%
	001668	08/27/05	1	1	100.00%
	001695	09/09/05	2	2	100.00%
			-----	-----	-----
	CUSTOMER TOTAL		13	3	23.08%
			-----	-----	-----
	SERVICE LEVEL FOR WAREHOUSE 01		64	29	45.31%
			-----	-----	-----
	REPORT TOTAL		64	29	45.31%

ORDERS36

End of Report

R-~~10~~<sup>9</sup> (272)

Date: 09/20/07  
User: SSI TOG

**DEMO COMPANY**  
**TEMPORARY ITEM REPORT**

SAR485 Page: 1  
Time: 4:30 PM

ITEM FIRST TO LAST  
VENDOR ALL  
WAREHOUSE 01  
DATE FIRST TO LAST  
DESCENDING SALES

ITEM	DESCRIPTION	# SALES	UNITS UM	SALES CLS	VENDOR	LAST SALE
=====						
Warehouse 01 Atlanta Warehouse						
	I832 Nonstocked - Conveyor Roller		5 EA	111.75 GEN		09/28/05
	BLOCK Nonstocked - Cement Block		24 EA	66.96 GEN		09/21/05
	WAREHOUSE TOTAL		29	178.71		
	REPORT TOTAL		29	178.71		

ITEMS: 2

End of Report

Date: 09/20/07  
User: SSI T0G

DEMO COMPANY  
RETURNS REPORT

SOR750 Page: 1  
Time: 4:32 PM

CUSTOMER C100 TO C103  
DATE FIRST TO LAST  
RETURNS CODE ALL  
INITIATING WAREHOUSE 01

CUSTOMER NAME	ITEM	DESCRIPTION	WHSE		RETURN		UNITS UM	PRICE	
			IN	SH T	INVOICE	DATE		EXTENSION	RC TYPE
C100 Southeastern Indu	I100	Pallet Loading Hand Tru	01	01 W	C00050	09/28/05	-3 EA	156.25	MG RETURN
	I100	Pallet Loading Hand Tru	01	01 W	C00086	05/31/06	-1 EA	.00	AL ALLWNC
	I100	Pallet Loading Hand Tru	01	01 W	C00096	02/26/07	-5 EA	-781.25	MG RETURN
	I100	Pallet Loading Hand Tru	01	01 W	C00098	12/05/05	-1 EA	-225.00	DF RETURN
	I100	Pallet Loading Hand Tru	01	01 W	C00100	07/20/07	-1 EA	-228.00	MG RETURN
	I110	Steel Storage Cabinet	01	01 W	C00098	12/05/05	-2 EA	-450.00	DF RETURN
	I138	Ball Bearing Trolleys (	01	01 W	C00041	09/27/05	-3 EA	-193.20	DF RETURN
	I144	PORTABLE SCAFFOLD SYSTE	01	01 W	C00039	08/01/05	-1 EA	-250.00	DF RETURN
	WEITUNB	Adjustable Height Steel	01	01 D	C00086	05/31/06	-2 EA	.00	T4 RETURN
								CUSTOMER TOTAL	-1971.20
								REPORT TOTAL	-1971.20

IN=INITIATING, SH=SHIPPING, T=TYPE (W=WAREHOUSE, D=DIRECT), RC=RETURNS CODE

CUSTOMERS:

End of Report

R-11



Date: 09/20/07  
User: SSI T0G

DEMO COMPANY  
LOST SALES REPORT

SOR740 Page: 1  
Time: 4:34 PM

ITEM FIRST TO LAST  
ITEM TYPE ALL  
WAREHOUSE 01  
ALL REASON CODES

REASON DESCRIPTION	# OF REQUESTS	QUANTITY UM	TOTAL
=====			
Warehouse 01 Atlanta Warehouse			
Item I100 Pallet Loading Hand Truck			
NS Nonstock Items	2	15 EA	750.00
OS Currently out of stock	2	182 EA	21751.43
		ITEM TOTAL	22501.43
Item I102 Adjustable Height Steel Stool			
OS Currently out of stock	1	4 EA	136.00
		ITEM TOTAL	136.00
Item I106 Telescopic Lift Boom			
NS Nonstock Items	1	2 EA	2141.20
		ITEM TOTAL	2141.20
Item I108 Steel Top Work Bench			
OS Currently out of stock	2	4 EA	593.80
		ITEM TOTAL	593.80
Item I127 Plastic Pallets			
OS Currently out of stock	2	18 EA	691.20
		ITEM TOTAL	691.20
Item I128 Self Standing Hand Truck			
OS Currently out of stock	1	10 EA	1794.50
		ITEM TOTAL	1794.50
Item I131 Panoramic Half Dome 180			
NS Nonstock Items	1	3 EA	145.50
		ITEM TOTAL	145.50
Item I148 Miracle Cleaner			
OS Currently out of stock	1	2 EA	101.00
		ITEM TOTAL	101.00
Item I151 Bicarbonate of Soda			
PR Price not competitive	1	15 LB	39.00

R-12 (172)

Date: 09/20/07  
User: SSI T0G

**DEMO COMPANY**  
**LOST SALES REPORT**

**SOR740 Page: 2**  
**Time: 4:34 PM**

REASON DESCRIPTION	# OF REQUESTS	QUANTITY UM	TOTAL
			-----
		ITEM TOTAL	39.00
Warehouse 01 Atlanta Warehouse			
Item I156 Plastic Spray Bottles			
OS Currently out of stock	1	20 EA	20.00
			-----
		ITEM TOTAL	20.00
Item OVHD Overhead Track Hoist System			
OS Currently out of stock	1	1 EA	1500.00
			-----
		ITEM TOTAL	1500.00
			-----
		WAREHOUSE TOTAL	29663.63
			-----
		REPORT TOTAL	29663.63

ITEMS: 11

**END OF REPORT**

R-12 (292)