

October 9, 2009

FROM: **Power Equipment Company**
TO: **Lowery Systems, Inc.**
RE: **LSi Business Analysis - Follow up**

Power Equipment Company is a traditional Two-step distributor in the outdoor power equipment industry. We also maintain a division called Elite Creations, a distributor of a variety of products to the premium and incentive industry.

When we began our relationship with our ERP FACTS business software system, Elite Creations was playing a very minor role in our day-to-day operations. However in the last 2 years Elite Creations has become the dominant player in regards to our daily operational activities.

Early in 2009, our IT department began an analysis to determine if our current business computer system was adequate to maintain the current growth and shift to Elite Creations, as well as looking at handling the future demands of both Elite Creations and Power Equipment Company.

With this in mind we contracted LSI, our ERP FACTS affiliate, to perform an operational analysis on all facets of our business affected by our computer software and hardware system. The goal was to determine if we were using the present product to its fullest and most efficient extent.

The Business Analysis was performed by LSI's Consultant Team. We were extremely pleased with their organization, professionalism and thoroughness during the entire project. LSI's consultants interacted with all our operational disciplines, interviewing and observing the majority of our employees, and made us all feel comfortable and at ease sharing information and procedures with LSI. While receiving immediate feedback for many procedural improvements, a final detailed report was issued within a week of the project completion.

The findings and recommendations of LSI's Business Analysis, along with the information we had gathered from competing vendors, enabled us to feel secure in our decision to continue our relationship with ERP FACTS and LSI into the future. We have also made the decision to contract LSI to perform their Business Analysis on a yearly basis, to ensure our procedures and systems are matched, and we utilize our software capabilities to our logical maximums.

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For more information, contact Lowery Systems, Inc. at 1-800-435-9338
- Serving our U.S. and Canadian client base from St. Louis, MO and Chicago, IL -
www.LSiSTL.com